

2019 NDIA Department of the Navy Gold Coast Small Business Procurement Conference Matchmaking is new and improved for Department of Navy Departments, other Government Agencies and Business Agencies. Matchmaking will occur whenever the Exhibit Hall is open on Thursday, July 25, 2019 and Friday, July 26, 2019:

Date	Times
Thursday, July 25, 2019	1100 - 1215
	1345 - 1700
Friday, July 26, 2019	1130 - 1215
	1330 - 1530

### **What's Different?**

- **Department of Navy (DON) Commands and Other Government Agencies:**
  - a. DON Commands and Other Government Agencies will conduct matchmaking from their expanded Exhibit hall booths.
    - i. No pre-registration required.
    - ii. Show up and determine if you are a fit.
    - iii. Sign-in and talk.
    - iv. Allows you the ability to meet, talk and arrange follow-up appointments.
  - b. Booths will be disbursed across the Exhibit floor, strategically located in areas of similarity of the exhibiting businesses.
  
- **More Matchmaking with Large Prime/Industry organizations**
  - a. Increased amount of available appointments during exhibit hall times.
  - b. Enhanced pre-screening and vetting process to ensure relevant matches in advance.
  - c. Registration begins in early June 2019.
  - d. More time and more meetings with other contractors and exhibitors.

### **What it means for you:**

- UNLIMITED Matchmaking opportunities.
- Matchmaking available whenever the Exhibit Hall is open.
- More opportunities to showcase your company capabilities.
- Meet more Buyers.
- Uncover more opportunities.

### **Informational Booth – Exhibit Hall**

Navy and NDIA – San Diego Chapter representatives will staff a dedicated Information Booth to provide direction and answer questions. NO Matchmaking will occur at this booth.

- Matchmaking registration for Large and Small Businesses will occur at this location.

**NOTE:** Matchmaking for Large Prime/Industry organizations will remain the same as previous years and within the Exhibit Hall. A matchmaking registration email will be sent out in early June 2019 and will be available at the informational booth

### **Reference Information:**

- Matchmaking – <https://www.navygoldcoast.org/matchmaking>
- Programs – <https://www.navygoldcoast.org/conference-program>
- Registration – <https://www.navygoldcoast.org/register>