



# NDIA 31st Annual Department of the Navy Gold Coast Small Business Procurement

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# What We Will Discuss Today

- NITAAC Overview
- Navy/DoD Spend on NITAAC GWACs (2012-2019)
- NITAAC GWAC Overview
- How to Work with NITAAC
- Q&A

# NITAAC Overview

## Who we are

NIH Information Technology Acquisition & Assessment Center (NITAAC)

## What we do

Administer three “Best in Class” Government-Wide Acquisition Contracts (GWACs) for information technology (IT) services, solutions, and commodities, as well as a full-service Assisted Acquisition program

## How we do it

We provide IT contracting expertise and procurement advice to assist federal agencies in meeting their IT needs

# Best in Class

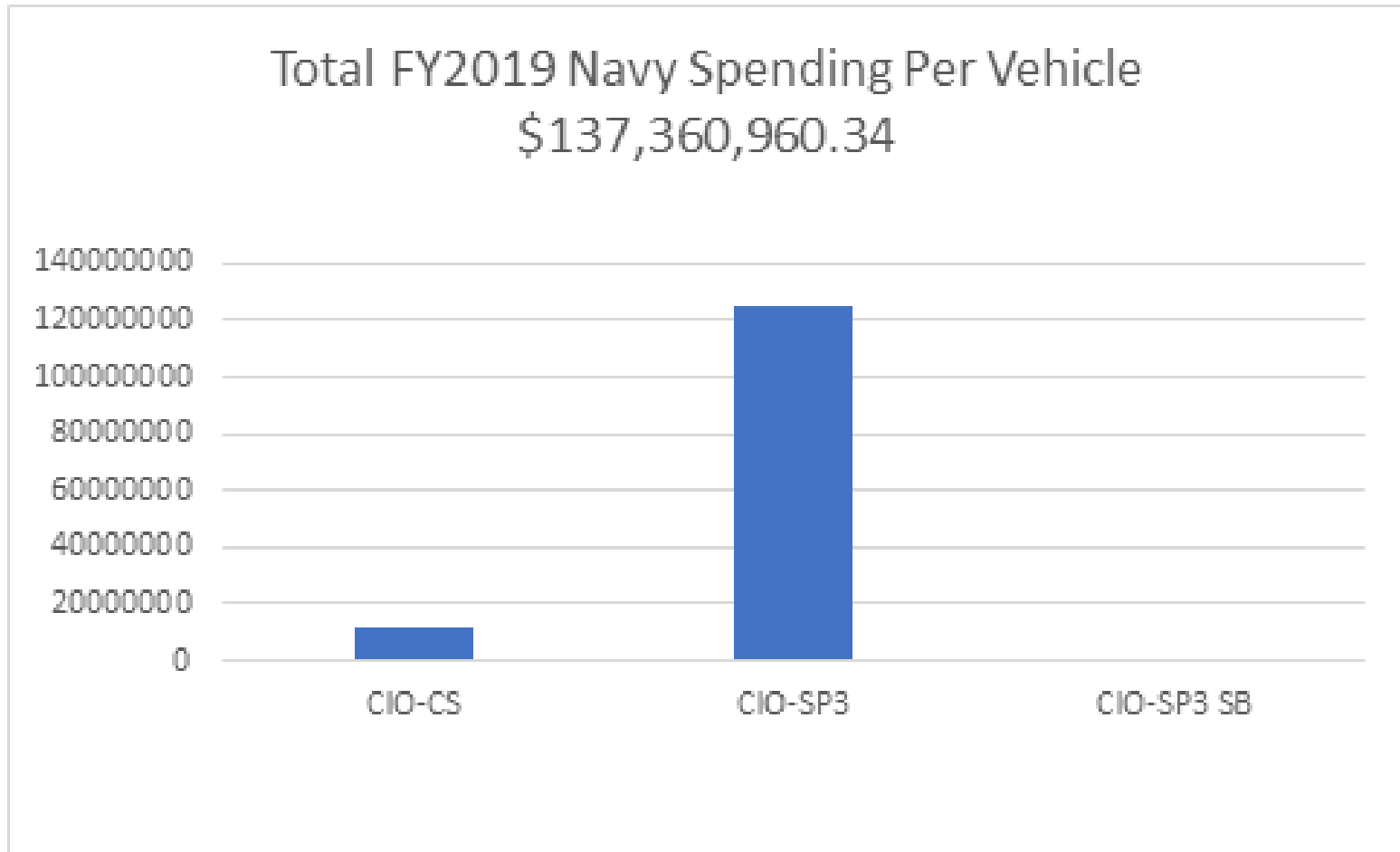
- Tier 3 BIC vehicles
- Meets agencies category management goals at any tier
- Assist Agencies to get spend under management

**CIO·SP3**  
IT SERVICES/SOLUTIONS

**CIO·SP3**  
SMALL BUSINESS  
IT SERVICES/SOLUTIONS

**CIO·CS**  
IT COMMODITIES/SOLUTIONS

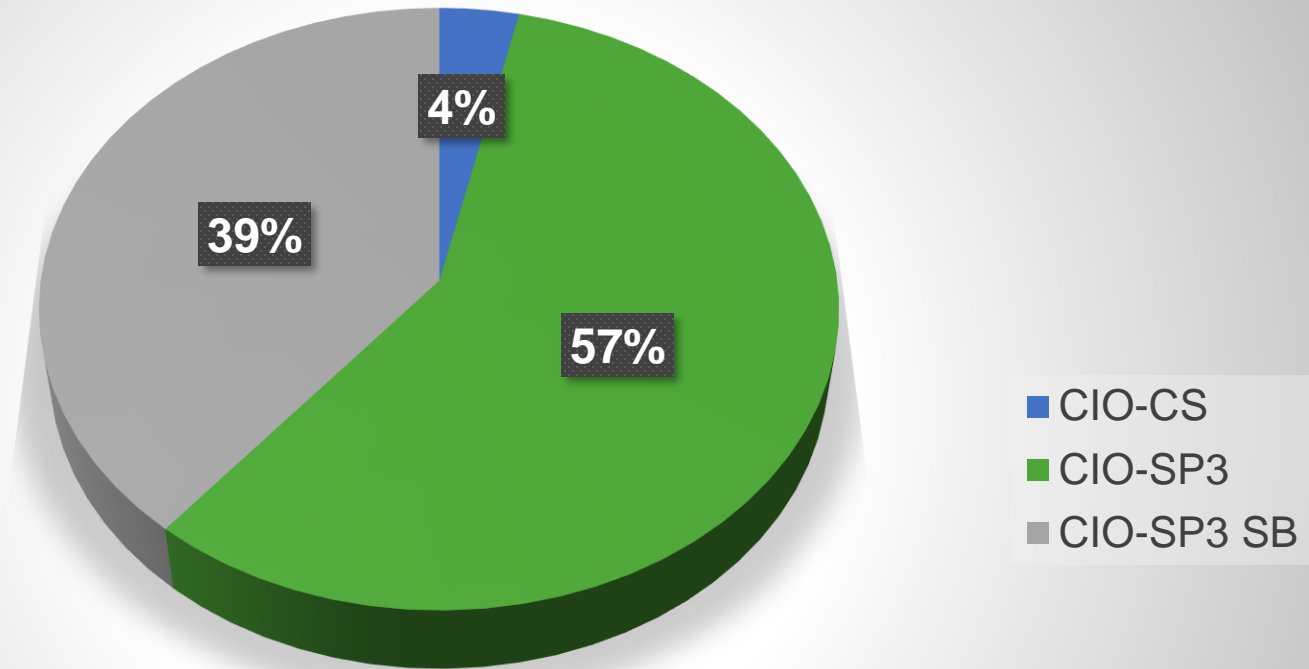
# FY 2019 Navy Spend on NITAAC GWACs



# Top Department of Navy GWAC Users

- Bureau of Medicine and Surgery
- Chief of Naval Research
- Military Sealift Command
- Naval Air Systems Command

# DoD Total Spend on NITAAC GWACs (2012-2019)



**\$5,498,256,841.46**



# GWAC Overview

- Government-Wide Acquisition Contracts (GWACs)
  - Task/delivery order contracts for Information Technology (IT)
  - Streamline acquisitions under FAR 16.505
  - Not subject to the Economy Act (FAR Subpart 17.502-2(b))
- Indefinite Delivery Indefinite Quantity (IDIQ) contract vehicles
- Established pursuant to section 511(e) of the Clinger–Cohen Act (1996), formerly the Information Technology Management Reform Act
- No protests allowed on orders under \$10M except for (FAR Subpart 16.505 (a)(10)(i)(A))
  - Scope value
  - Period of performance
  - Ceiling value \$20 billion





# Advantages of GWACs Versus Open Market

## GWACs

- Fair opportunity required
- Pre-negotiated ceiling rates at master contract level
- Already Competed -Additional competition drives down cost at task/delivery order level
- Task delivery orders may be awarded in 30 days or less
- Wide latitude to streamline selection
- No protests under \$10M
- Wide variety of contract types available

## Open Market

- Must follow formal solicitation procedures (FAR 13 &15)
- Labor rates must be negotiated
- Must meet competition requirements of FAR Part 6
- Must conduct source selection (IAW FAR 13&15)
- May be protested at any dollar value and both pre and post award
- Average solicitation awarded in 6-9 months



# CIO-SP3 & CIO-SP3 Small Business

**\$20 Billion Ceiling**

Each GWAC has a \$20B ceiling (awards made in 2012)

**10 Year Ordering Period**

Each GWAC has a 10 year ordering period (2012 – 2022)

**Commercial & Non-Commercial**

Can be used for commercial or non-commercial IT solutions

**15 Year Performance Period**

Each GWAC has a 15 year period of performance (2012 – 2027)

**137 Labor Categories**

137 Labor Categories with competitively-priced labor rates:

- Additional categories can be added at the task order level
- Agile & flexible in support of all contract types
- Rates are 10-15% less than comparable vehicles

**Order Types**

Flexibility to add a combination of order types:

- Fixed-Price (FP), Cost-Plus-Fixed-Fee, Cost-Plus-Award-Fee, Cost-Plus-Incentive-Fee, Labor Hour (LH) and Time-and-Materials
- Various contract types to fit the needs of unique requirements



# CIO-SP3 & CIO-SP3 Small Business Scope

## CIO-SP3

- 53 Contract Holders
- Large & Small Businesses
- Eligible in All 10 Task Areas
- NCAF 0.65% (\$150K Annual Cap)
- Orders Range From \$50K-\$700M

## CIO-SP3 Small Business

- 156 Contract Holders
- Small & Large Businesses
- Not Eligible in All 10 Task Areas
- NCAF 0.55% (\$150K Annual Cap)
- Orders Range from \$15K-\$400M
- 5 Socioeconomic Categories

## Everything IT!

### Services and Solutions Across 10 Task Areas

1. IT Services for Biomedical Research Health Science & Healthcare
2. Chief Information Officer (CIO) Support
3. Imaging
4. Outsourcing
5. IT Operations and Maintenance
6. Integration Services
7. Critical Infrastructure Protection and Information Assurance
8. Digital Government
9. Enterprise Resource Planning
10. Software Development

# Meet Your Socioeconomic Goals

- Ability to meet small business goals
- Fully-vetted contractors in all functional categories
- Contractors evaluated and awarded in all task areas
- Agencies can select from 5 socioeconomic categories
  - Small Business
  - HUBZone
  - SDVOSB
  - 8(a)
  - Women Owned



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IT SERVICES/SOLUTIONS

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# CIO-CS

\$20 Billion Ceiling

GWAC has a \$20B ceiling (awards made in 2015)

5 Year Base & 5 Year Option

GWAC has a 10 year ordering period (2015 – 2025)

Technology Refreshment

No open market items  
Approval in less than 24 hours  
Ability to add new IT solutions daily

15 Year of Performance

GWAC has a 15 year period of performance (2015 – 2030)

Commodity Enabling Solutions

Allows for the acquisition of standalone commodity services, without bulk commodity buying.

Order Types

Commercial Items Contract is according to FAR part 12:  
Fixed-Price (FP)  
Labor Hour (LH)  
Time-and-Materials (T&M)



# Scope of the CIO-CS GWAC

## CIO-CS Contract Holders

- 65 Contract Holders
- NCAF 0.35% (\$70K Annual Cap)
- Orders Range from \$100 – \$50M

## OEM (7)

- Small Business
- Other than Small

## VARs (58)

- Small Business
- Other than Small
- HUBZone
- SDVOSB
- 8(a)
- EDWOSB

## Everything IT!

### Commodities and

### Commodity-Enabling Solutions

- Two Deployment Models: On-Premise and Managed Services including Cloud
- Hardware and Software
- Cybersecurity
- Enterprise-Wide Licenses, Maintenance and Warranties
- Health and Biomedical Research IT
- IaaS, PaaS, SaaS and other Cloud Solutions
- Telecommunications Plans
- Mobility Devices
- Video-Conferencing
- Engineering and Assessment Studies
- Deployment and Installation
- Web and Social Media
- Collaboration Tools e.g. SharePoint

# How to Do Business with NITAAC

- **Attend the combine:** Identify and align with contract holders who are already in the NITAAC Nation
- **Get Drafted:** Non-contract holders can be “drafted” AKA team with NITAAC’s already established contract holders
- **Become a free agent:** Go directly to any Prime contract holder to state your unique business case (see NITAAC website [www.nitaac.nih.gov](http://www.nitaac.nih.gov))
- **Join the team:** As a trusted partner, you can respond to RFPs and bid on work alongside your Prime Contract Holder

# The NITAAC Difference

**Live Representatives (8a.m.-6p.m.)**

**1 Hour Response Time for all inquiries**

**Library of Tools/Templates @nitaac.nih.gov**

**Free Technical Reviews on CIO-SP3 & CIO-SP3 Small Business with 24-hour Response**

**Complimentary Training Sessions with 2 CLPs**

**Custom Reporting to Meet FITARA standards**



# Thank You!



[nitaac.nih.gov](http://nitaac.nih.gov)

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