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D E F E N S E W E R X

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**Challenges are opportunities**

# **Navy Gold Coast**

**Brian Liesveld, CEO**



# Under a Title 15 Partnership Intermediary Agreement (PIA):



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**“Big Tent” philosophy which includes:**

- Partner Organization
- Inter Agency Partners
- Industry Partners/Fellows
- FFRDC's/Labs
- Academics/Interns
- Hackers/Makers

# What is a Partnership Intermediary?

- Non-FAR based agreement between Federal Partner and certain Non Profits
- Eharmony.mil
- Focuses on non-traditional/small business enterprises.
- Emulates private sector business operations.
- Reduces or eliminates govt barriers.
- Considered "Partner" vice "Contractor".



# What is a Partnership Intermediary?

- Can act quickly and proactively.
- Is a neutral facilitator focused on results.
- Enables the *BEST* solutions, not just the *KNOWN* solutions.
- Business to Business relationships and contracts allow for agility and speed in support of Govt.
- ~86% of submissions come from the DWX non-traditional ecosystem.  
~14% come from Sam.Gov.

# Mission under current agreements (PIA focused):

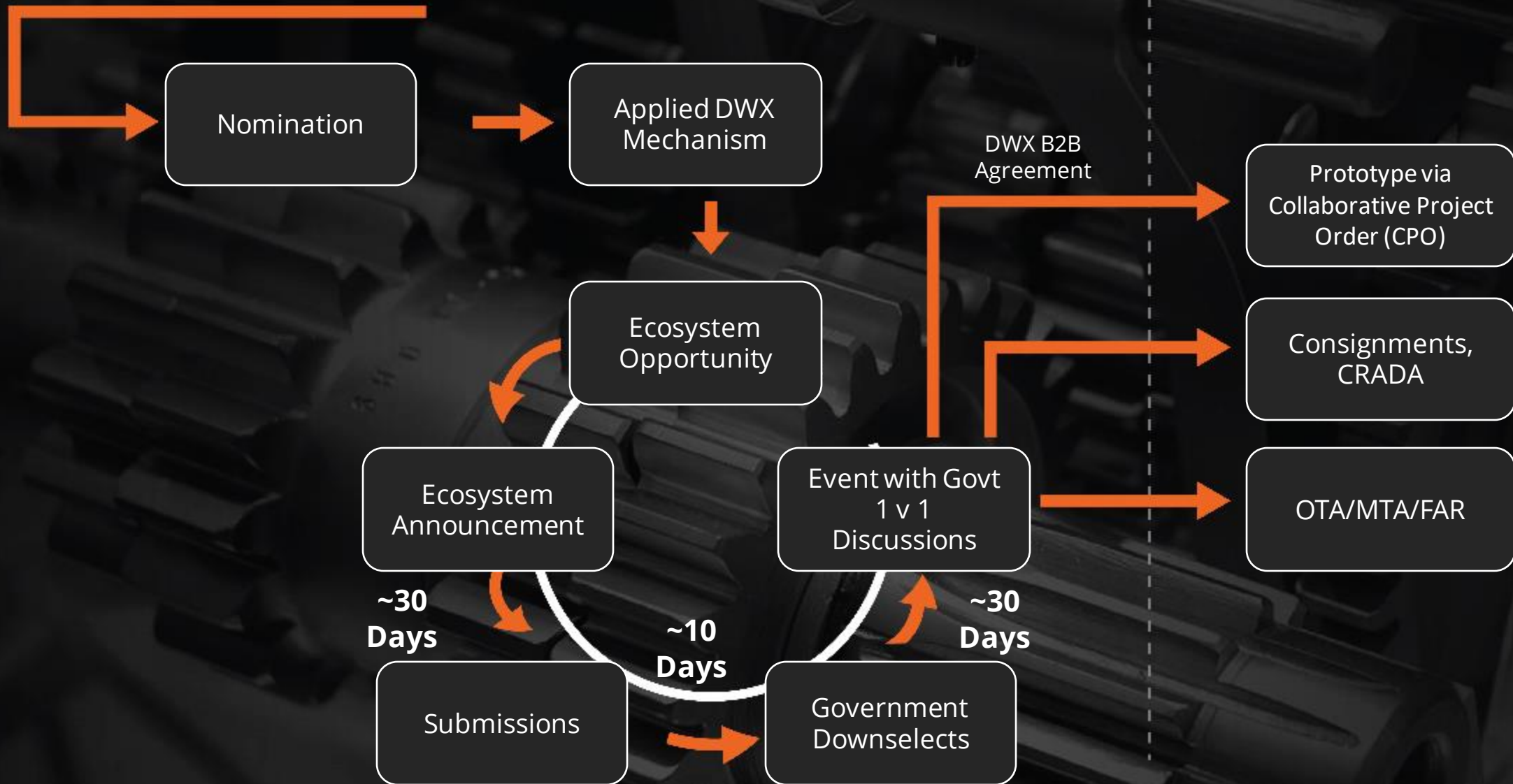
1. Technology transition (getting technology to the warfighter)
2. Technology transfer (getting technology to industry)
3. Innovation & Collaboration – ecosystem building
4. Workforce development (current & future, STE(A)M)
5. Concept prototyping

For Industry:

- We are free and hold no IP



# How it WERX





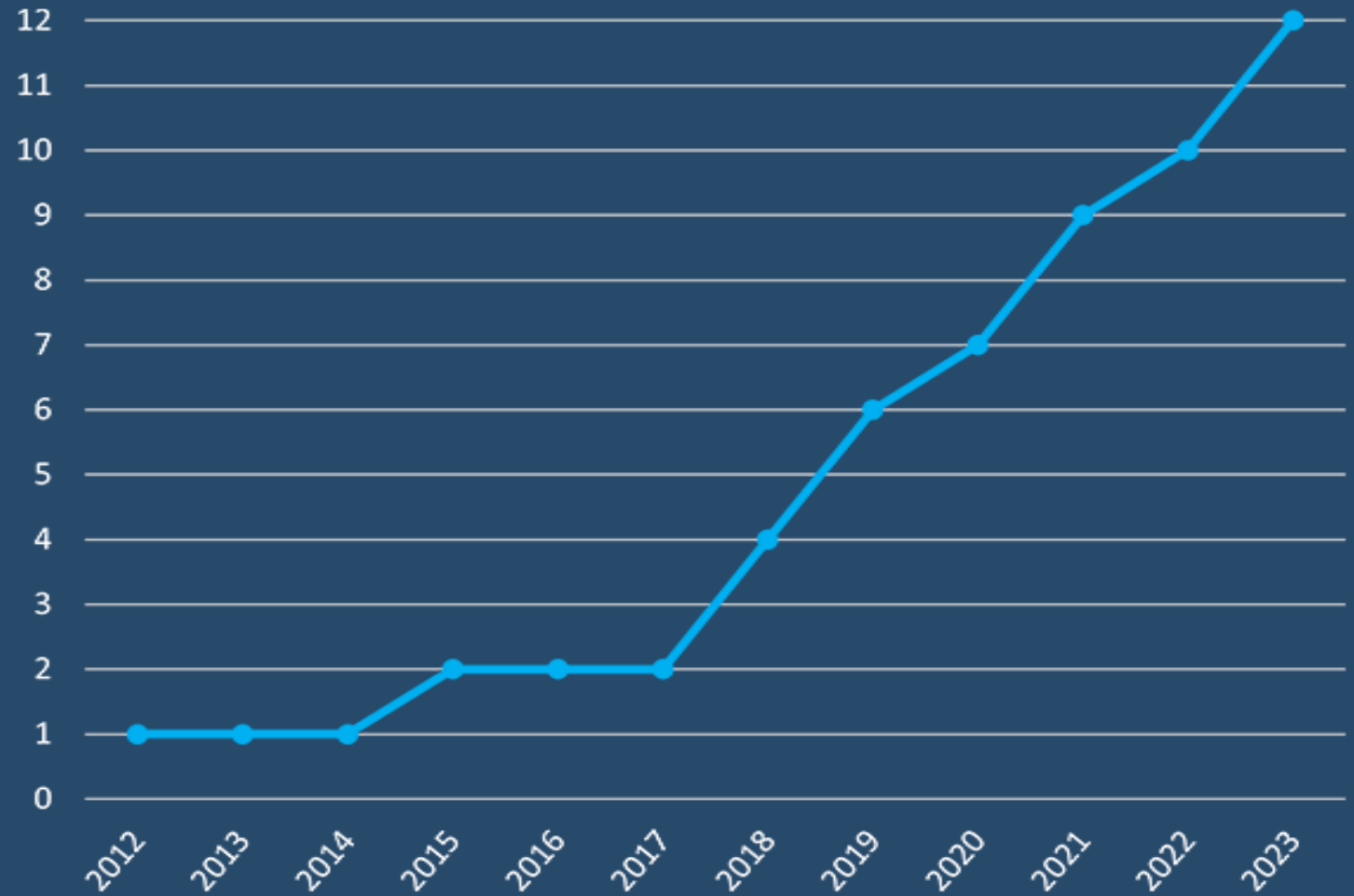


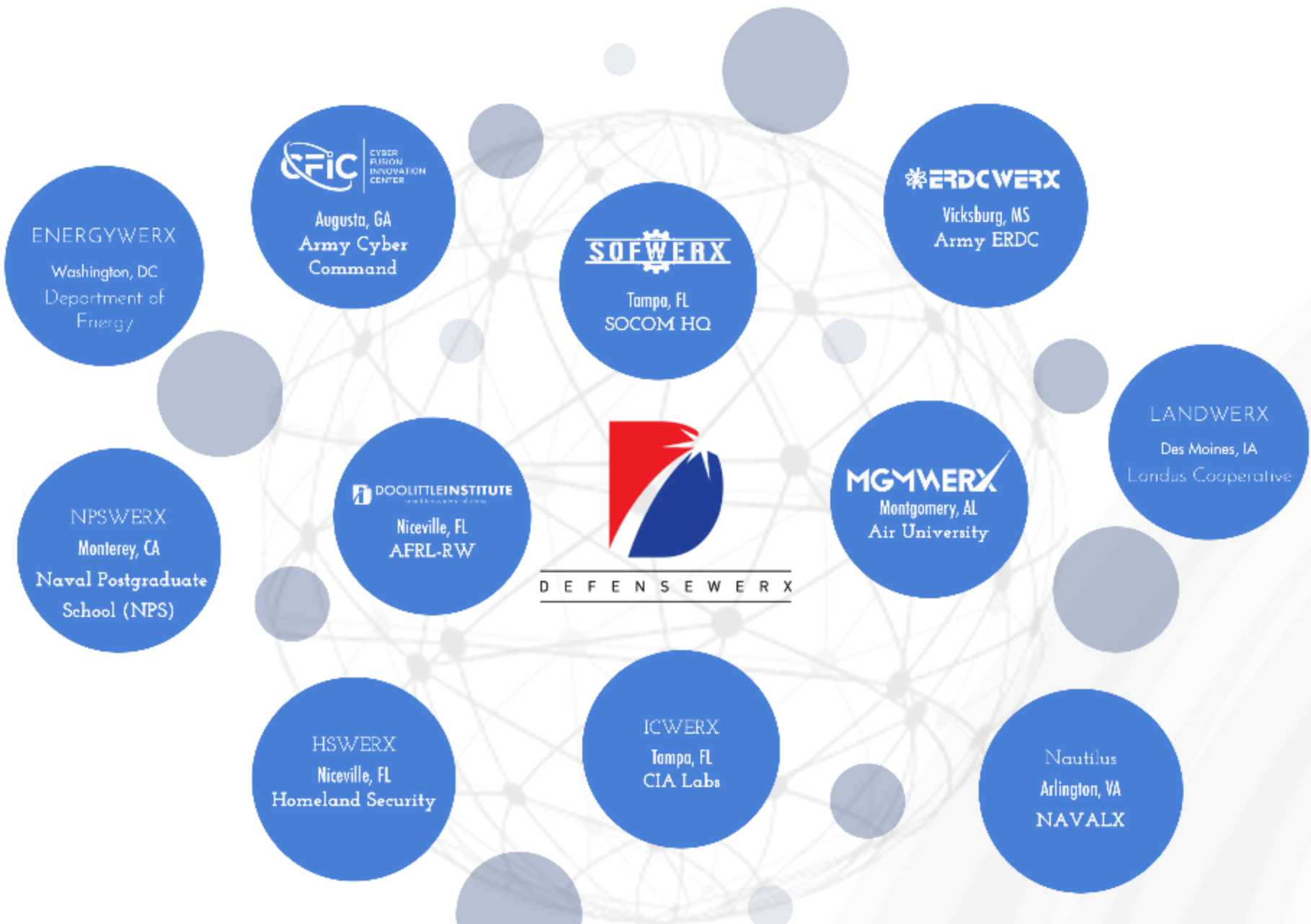
D E F E N S E W E R X

# HUB HISTORY

## Hub Established Dates

- 2012: Doolittle Institute
- 2015: SOFWERX
- 2018: AFWERX
- 2018: MGMWERX
- 2019: CFIC
- 2019: ERDCWERX
- 2020: HSWERX
- 2020: ICWERX
- 2020: NPSWERX
- 2022: Nautilus
- 2023: ENERGYWERX
- 2023: LANDWERX





**ENERGYWERX**  
Washington, DC  
Department of Energy

**CFIC** CYBER FUSION INNOVATION CENTER  
Augusta, GA  
Army Cyber Command

**SOFWERX**  
Tampa, FL  
SOCOM HQ

**ERDCWERX**  
Vicksburg, MS  
Army ERDC

**LANDWERX**  
Des Moines, IA  
Landus Cooperative

**MGYWERX**  
Montgomery, AL  
Air University

**DOOLITTLEINSTITUTE**  
Niceville, FL  
AFRL-RW



**NPSWERX**  
Monterey, CA  
Naval Postgraduate School (NPS)

**HSWERX**  
Niceville, FL  
Homeland Security

**ICWERX**  
Tampa, FL  
CIA Labs

Nautilus  
Arlington, VA  
NAVALX

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