SeaPort

SeaPort NxG

Gold Coast

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What is SeaPort?

- SeaPort is the Department of the Navy's (DON's) strategic contract vehicle for the procurement of engineering and professional support services
- SeaPort refers to both a set of Indefinite Delivery Indefinite Quantity (IDIQ) Multiple Award Contracts (MACs) and also an electronic platform to solicit, award and administer task orders
  - Currently 2,416 Prime Contractors
  - 85% of Prime Contractors are Small Business

Program Philosophy

- Not a schedule program or GWAC – Navy Only
- Fair Opportunity to Compete in accordance with FAR 16
  - Nationwide competitions
  - No Direct Ordering or exceptions to Fair Opportunity – 100% competition amongst vendors
- Decentralized ordering – 106 Ordering Offices nationwide across 10 Navy Commands
  - NAVSEA, NAVAIR, NAVWAR, NAVFAC, NAVSUP, USMC - MARCOR and I&L, ONR, NRL, MSC, and SSP
- Use of the electronic SeaPort Portal for all Task Orders (TOs)

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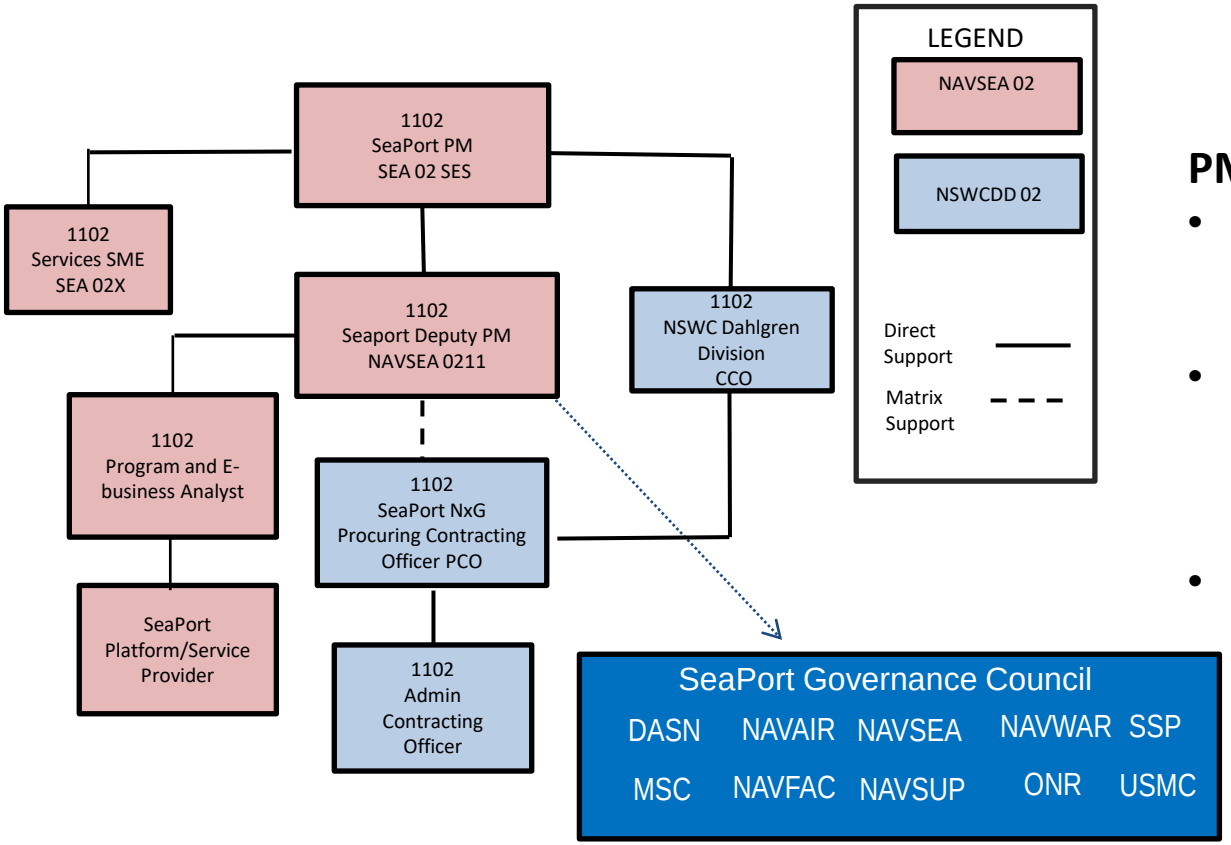
SeaPort Program Office



PMO Responsibilities

- Oversee the development, maintenance and operations of SeaPort Portal
- Award and administer overarching SeaPort IDIQ MAC and implement Navy service policies
- Communicate policy or technical changes w/ Navy Wide Governance Council and vendor community

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Contract Characteristics

- Five-year Base ordering period w/Five-Year Option
  - Option Period Exercised – 1 January 2024
  - Final Ordering date – 1 January 2029
  - Same dollar ceiling and terms and conditions each contract
  - No work at the MAC level – all at Task Order level
- Cost, Fixed or Hybrid CLIN type priced task orders permitted
  - No Time and Material or Undefinitized orders
- Profit and pass-through are contractually capped at 8.0%
  - There is no cap on escalation at the MAC level.
  - There are no pre-negotiated rates
- Single NAICS (541330) with military exception ($47M) for all TO solicitations

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Small Business Strategy

- Maximize Small Business participation through SB Prime awards and socioeconomic set-asides
  - Set-asides must be noted in the Task Order Solicitation
  - Size status determined at order level
- Each TO solicitation is reviewed by the Deputy for Small Business (DSB) for potential set asides and TO subcontracting goals
- MAC Small Business subcontracting goals:
  - 20% of obligated dollars to large businesses will be subcontracted to small business (not per task order)
- Minimum DOD socioeconomic goals:
  - 5% Small Disadvantaged Businesses,
  - 5% Women-Owned Small Businesses,
  - 3% Hub-Zones,
  - 3% Service Disabled Veteran Owned Small Business concerns
- Minimum Subcontracting actuals tracked in the portal for all vendors regardless of size

SeaPort Annual Spend

Fiscal Year	Total Spend	Total SB Spend	SB Spend %	#TO Award Vendors	# TO Award SB Vendors	TO Award SB Vendor %
FY17	$4,879,237,148	$2,144,131,479	43.94%	529	412	77.88%
FY18	$5,478,291,100	$2,514,287,190	45.89%	522	409	78.35%
FY19	$5,972,088,584	$2,904,633,081	48.63%	541	426	78.74%
FY20	$6,276,233,921	$2,925,914,499	46.61%	641	501	78.16%
FY21	$6,425,800,218	$2,984,720,092	46.45%	713	539	75.60%
FY22	$6,710,374,727	$3,137,057,688	46.75%	684	514	75.15%
FY23	$7,376,283,531	$3,501,605,923	47.47%	739	559	75.64%
FY24*	$6,236,919,694	$2,128,814,922	34.13%	515	369	71.65%

*FY24 includes SeaPort e and NxG task order spend as of 7-30-24

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NxG All Time Award Stats

Command	# Awards	SUM Total Award Value
NAVAIR	84	$3,950,376,269
NAVFAC	66	$337,151,518
NAVSEA	481	$22,138,428,069
NAVSUP	392	$5,887,982,176
NAVWAR	231	$14,355,786,441
ONR	33	$707,185,151
SSP	1	$10,966,824
USMC	72	$1,567,707,543
Grand Total	**1360**	**$48,960,707,057**

Overall Proposal Stats	Numbers
Different Vendors Winning an Award	476
Average # of Proposals Received	4
# of Set Asides	866

Winner Incumbent	# of TOs
No	651
Yes	477
One-bid	232

58% of competitive orders do NOT go to the incumbent

65% of Solicitations have been set aside

70% of SeaPort orders are going to SB

Set Asides	# Awards	SUM Total Award Value
8(a)	61	$1,444,633,746
WOSB	51	$533,434,990
SDVOSB	151	$2,625,331,477
HUBZone	7	$67,193,757
SB Set Aside	596	$18,046,818,319
Unrestricted	494	$26,243,294,768
Total	**1360**	**$48,960,707,057**

Data as of 01/01/19 – 07/31/24. Size representative at time of TO award.

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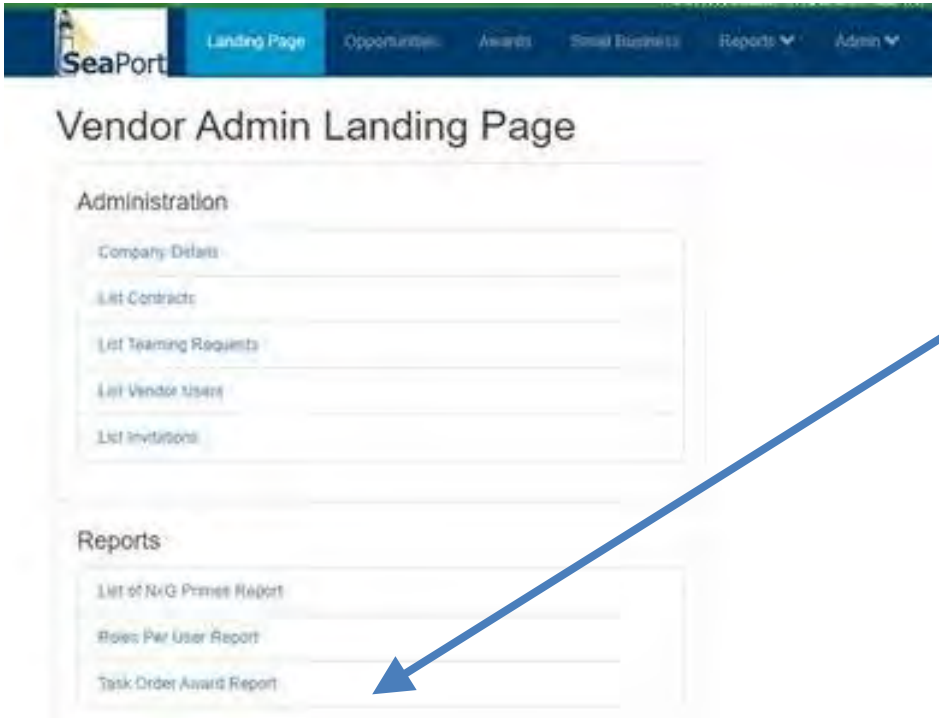
How to Access SeaPort

- Must be a MAC holder or Team Member to Access Portal
- Rolling Admissions (RA) is the process where new vendors can join SeaPort via award of the base MAC
  - No User Fee or minimum spend for Contractors to join SeaPort
  - Scheduled when the vendor base requires new entrants to refresh the competitive pool.
    - Scheduling dependent on market factors such as:
      - Number of Mergers/acquisitions in the vendor base
      - Number of Socio-economic changes within the vendor base
      - Changes to the vendor base general size makeup (not maintaining enough SB for example)
  - Advertised on SAM.gov and proposal requirements do not frequently change from the original solicitation.

Doing Business with SeaPort Ordering Activities

- Get Involved
  - Pursue partnering/teaming/subcontracting arrangements
    - Attend local ordering office's Industry Days
    - Run Awards report to see who has current work, the type of work and contract expiration dates



Vendor Admins have access to run the report once logged in

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Doing Business with SeaPort Ordering Activities

- Learn the program and local ordering office's needs
  - Look at past RFPs/RFIs on the opportunities tab in SeaPort or on SAM.gov
    - Offer alternative language or approaches to the Contracting Offices to enhance competition prior to and after new solicitations released
  - Contact the DSB of the local ordering office
    - SeaPort Vendor User guide located under the help icon after logging in has listing of ordering office DSBs
    - Contact DoN OSBP for most recent DSB personnel listing
    - https://www.secnav.navy.mil/smallbusiness/Pages/Contact-us.aspx
  - Study Long Range Acquisition Estimates
    - https://www.secnav.navy.mil/smallbusiness/Pages/lrae.aspx
    - LRAEs contain SeaPort and non-SeaPort actions

Doing Business with SeaPort Ordering Activities

- Learn the Market Place
  - Determine who's performing similar efforts with complimentary capabilities
  - What can you bring as a new entrant to the market – what can you offer that's different than those already performing the work?
- Respond to Sources Sought announcements
  - Quality responses can facilitate set-asides or split awards and serve as a great marketing tool
- Ask questions to the Task Order PCO during Q&A on RFIs and solicitations if requirements are not clear or not encouraging new entrants

Current News

- Ordering Period Option Exercised
  - **01 January 2024**
  - Reminder size status is held at task order level, not MAC level

- Rolling Admissions Evaluations Underway
  - Solicitation on SAM.gov – N0017824R7000
  - RFP Closed – July 3, 2024
  - **Anticipated award dates of new MAC IDIQs – First Quarter FY25**
  - Subcontracting remains an avenue to gain necessary experience for any later Rolling Admission RFP or next iteration of SeaPort MACs
  - Subcontracted vendors do not have to hold a SeaPort MAC to be a team member or subcontractor under an existing MAC holder

Current News

- 252.204-7012 SAFEGUARDING COVERED DEFENSE INFORMATION AND CYBER INCIDENT REPORTING (MAY 2024)
  - Reminder that the SeaPort portal contains Controlled Unclassified Information (CUI) and is invoked by accessing the portal.
  - Vendors are subject to NIST 800-171 and the CMMC 2.0
  - Rise in Defense Industrial Base (DIB) incidents
  - Report incidents to DC3

    https://www.dc3.mil/Missions/DIB-Cybersecurity/DIB-Cybersecurity-DCISE/

Future of SeaPort

- Future of SeaPort IDIQs
  - SeaPort PMO is always soliciting feedback – formal RFI for current vendors and Government users to begin in early FY25
  - Goal is agile contract vehicle providing mission critical services to the Navy
- Future of the SeaPort electronic portal
  - No formal changes to date – future functionality tied with Navy's contract writing solution ePS

Questions of feedback? Contact the SeaPort PMO at Seaport_epco@navy.mil

Questions

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BACKUP INFORMATION

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Points of Contact

SeaPort MAC Procuring Contracting Officer (PCO)

Seaport_EPCO@navy.mil

Questions for the SeaPort MAC PCO regarding specific SeaPort MAC contracts such as size status, ordering period information, vendor name/address/SAMMI-UEI/CAGE Code changes and Rolling Admissions.

SeaPort Functional Helpdesk Support

usn.ncr.sea-00.mbx.seaport-support@us.navy.mil

Contact the Seaport Helpdesk via email when access to the portal is not available – Please input formal Helpdesk tickets when portal access is available for questions concerning technical issues with the Seaport system and functionality.

FAQs

- **I am interested in joining SeaPort or reviewing posted opportunities, can I register for portal access?**
  - Account access is only for those companies that have received a MAC award during a Rolling Admissions as a Prime Vendor.
  - The vendor administrator of that Prime company can then add additional accounts for employees of that Prime company.
  - Or accounts are created by invitation to be a teaming partner from a registered prime contract holder.
- **Are Contractors limited to only propose on certain functional areas or the functional area they received their award under?**
  - No. Vendors may propose on any of the 23 functional areas at the task order level. This is so you can organically grow your business into other scope areas without having to reapply for a MAC.
- **Does SeaPort NxG have a cap on profit, pass-through and/or escalation caps?**
  - Profit and pass-through are capped at 8.0% on CPFF orders only. There is no cap on escalation.

FAQs

- **What is the difference between a Subcontractor and a Team Member?**
  - Prime - The prime contractor that holds a SeaPort NxG contract
  - Subcontractor - Formal subcontractor to a Prime on a specific effort/task order. Legally binding between the parties.
  - Team Member - Potential or current subcontractors to the Prime. Team Members are established electronically so they may see opportunities in the portal through their Prime relationship if they do not hold a Prime contract themselves and can upload proposal information as part of a Prime's proposal submission.

FAQs

- **What roles do my employees need to access SeaPort?**
  - SeaPort is a role-based system where transactions may only be executed by those account holders assigned the appropriate roles based upon authority to execute those specific transactions within the system. Only Government employees and Military personnel associated with authorized ordering activities with an account may have access to the Government Portal.
    - **Vendor (Non-Bidder):** can view opportunities and download opportunity attachments.
    - **Vendor:** can view opportunities and place proposals.
    - **Vendor Administrator:** can view opportunities, place proposals, manage vendor users, invite teaming partners, view reports, and accept/reject modifications.

FAQs

- **How do I get a Clearance**
  - A Facility Clearance (FCL) is an administrative determination that a company is eligible for access to classified information (company clearance), Personnel Clearances (PCL) are for individuals
    - National Industrial Security Program Operating Manual (NISPOM), DoD 5220.22 governs the FCL process and procedures.
    - Sponsorship can begin as soon as Government has determined the contract awardees.
  - **Contractors must be sponsored by Government Contracting Agency or cleared contractor AND have legitimate need to have access to classified materials.**
  - **The SeaPort MAC does not contain actual performance requirements. Requirements are all held at the Task Order level so sponsorship does not occur at the MAC level.**
    - Sponsorship can only come from the Task Order Contracting Office or already cleared SeaPort Prime if you are a subcontractor.
    - Not every solicitation under the entire SeaPort umbrella requests clearances, but many do.
  - **Work with the task order office or Local DSB on solicitation requirements that allow for clearances of Primes or subcontractors to be sponsored post award or to provide transition periods for clearances.**

https://www.dcsa.mil

FAQs

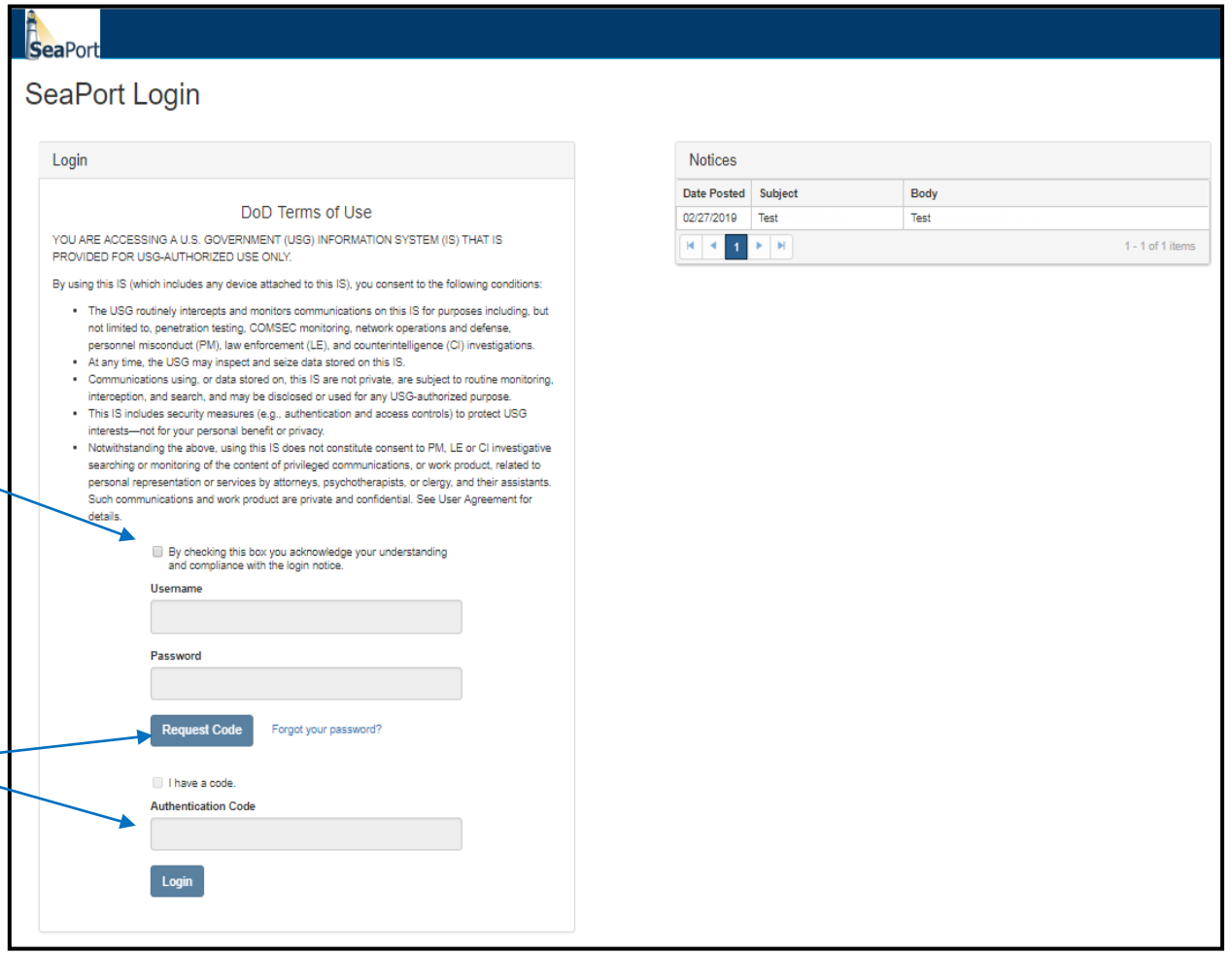
- **Who do I contact if the Portal is unavailable and I have a proposal due?**
  - In the event that the SeaPort Portal is unavailable during a proposal submission, proposals may be submitted in accordance with provision C.5 of the SeaPort NxG contract if the Task Order contracting officer concurs with submission prior to the closing date and time in the solicitation. Only the Task Order/Solicitation contracting officer is authorized to accept a late proposal or accept a proposal prior to the closing time if the portal is unavailable. The SeaPort PMO, nor the Helpdesk can make the determination.
  - The cognizant solicitation Contracting Officer may contact the Helpdesk to validate vendor statements of performance issues to aid in making their determination of accepting a proposal.
  - Regular web browser timeouts, password resets and not leaving enough time in general to submit the proposal do not constitute the portal being unavailable. Leave yourself plenty of time and do not wait until the last hour to log in to the system to find out your password does not work or that the network is experiencing latency in that hour.

FAQs

- **My Government contract offices states they have sent me a mod but I cannot find it.**
  - Click on the Awards tab to display a list of all awards (Task Orders, Bilateral and Unilateral Task Order and Contract Modifications) in the system which users can access based on their account and role.
  - The Awards listing page consists of two sections, In-Process Awards and Executed Awards. The In-Process Awards require action to be taken. These include awards with the status of “Response Required”, “Accepted”, or “Overdue”.
  - The Executed Awards section displays only the executed awards. No further action is required for awards listed in this section.
- **I have a requirements office or program office that wants to use a vendors SeaPort MAC, how do they place an order?**
  - All requirements are competed so there is no direct ordering to any vendor in SeaPort. All requirements must be released in a competitive solicitation by an authorized ordering office associated with the requirements office. The SeaPort MAC PCO does not place orders for specific requirements.

SeaPort Login

SeaPort NxG
https://vendornxg.seaport.navy.mil/



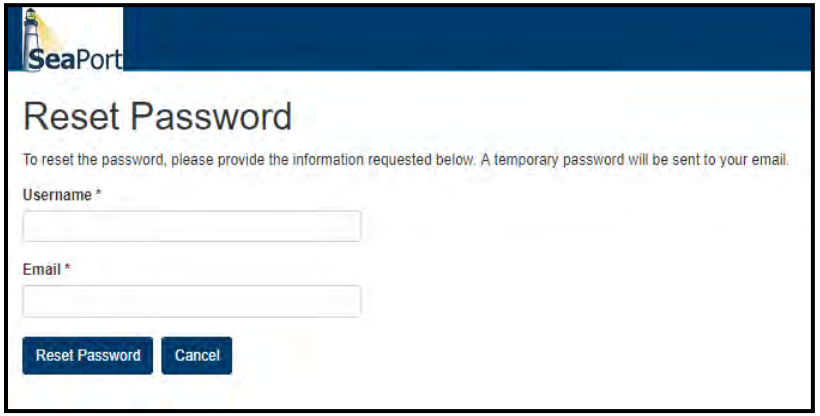
Must accept Terms of Use every time

Must use two-factor authentication code EVERYTIME you try to access the portal….even if you get logged out. It is a single use code. If you time out….get a new one.

Accounts deactivate every 30 days for security reasons.
Every company has someone that was designated as their administrator to provide account access or to reactivate accounts.

Password Reset and Helpdesk

The user can then use the *Forgot your password*? link to reset their password or contact their vendor administrator to reset the password.



Password resets and/or SeaPort access issues should be sent to the specific company's SeaPort Vendor Administrator before contacting the helpdesk. The SeaPort PMO office cannot reset Vendor passwords.

- **Helpdesk**
  - Submit an official ticket request by clicking on the Helpdesk link Help to access the Helpdesk module or via email at usn.ncr.sea-00.mbx.seaport-support@us.navy.mil. Helpdesk tickets within the system should be the first option for user support, then email. The helpdesk is for portal functionality help, not contractual or policy help.
  - For identifying the urgency of the Ticket and for tracking purposes, use the following Description convention: Include the word "URGENT" in the ticket subject line (e.g. Request for Pricing Structure Support – URGENT).
  - Questions regarding awarded task orders or the development of solicitations, local operating procedures or general contract policy, should first be posed to the AOO and its contracting officers.

Small Business Subcontract Reporting in the Portal

Total subcontract reporting at the MAC level (Large Businesses only) is reported in ESRS, however, individual Task Order reporting is completed in the SeaPort portal by all vendors. This is where you report what was subcontracted at the Task Order level to ensure vendors are meeting any task order and discreet spend analysis.

Small Business Subcontracting Data

Important: All amounts are cumulative and should reflect obligated dollars subcontracted-to-date, through the end of the current reporting period. For example, if the total subcontract is $100,000 and $40,000 has been obligated as of the date that information is being entered, the contractor should enter the $40,000 amount.

Task Order Number: N0002419F3973

Reporting Period		SB	VOSB	SDVOSB	HUBZSB	SDB	WOSB	Total Small Business	Total Amount Subcontracted (All business types)
Original Goals	Percent Value (%) Dollar Amount ($)	10.00% $0.00	0.00% $0.00	0.00% $0.00	0.00% $0.00	0.00% $0.00	0.00% $0.00	10.00% $0.00	10.00% $0.00
04/01/2020 - 09/30/2020	Percent Value (%)	0 %	0 %	0 %	0 %	0 %	0 %	0 %	0 %
	Dollar Amount ($)	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00

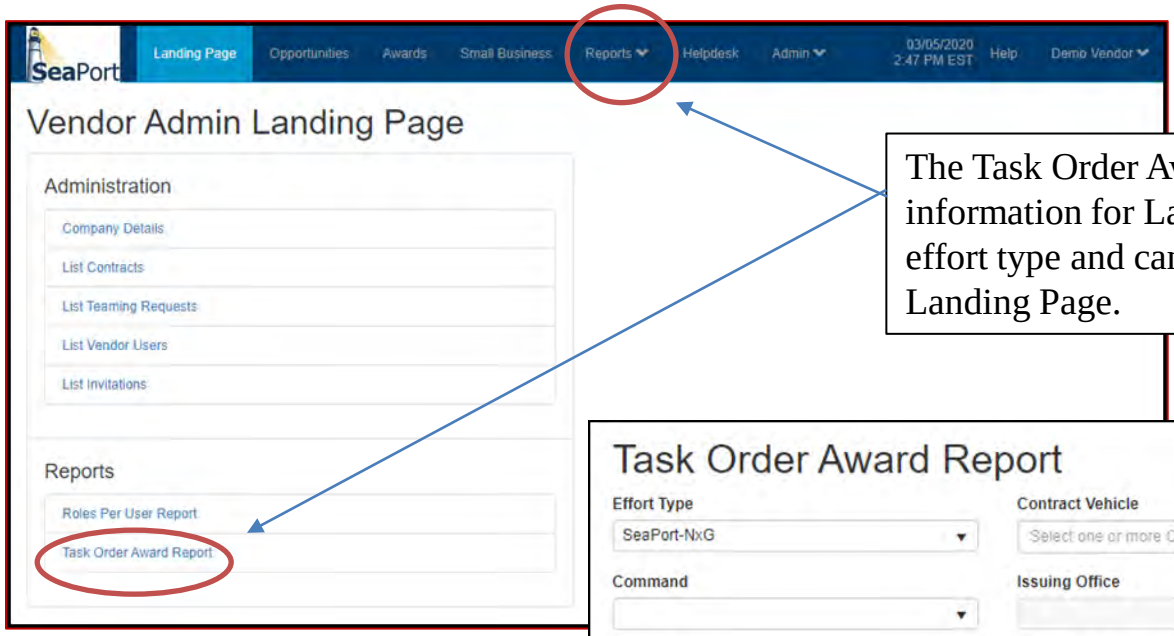
Comments

1000 of 1000 character(s) remaining.

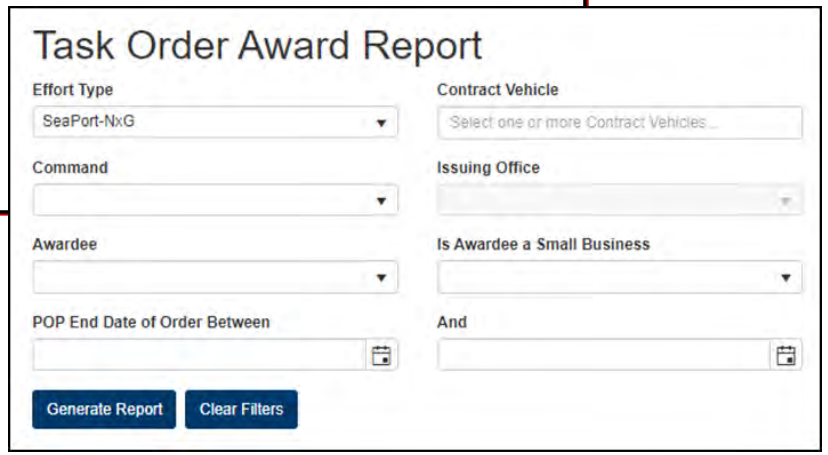
Submit Cancel

Vendor Administrator can click on the Small Business tab from the Landing Page in order to see Small Business Subcontracting Summary page. The subcontracting reporting period opens between April 1 – May 15 and October 1 – November 15, the actuals are required only for active Task Orders that have “Due” response status, which have priced line items with a Period of Performance falling within 6 months of the reporting period (April 1 - September 30 and October 1 - March 30).

Task Order Award Report



The Task Order Award Report displays TO award information for Large and Small businesses for a specified effort type and can be accessed from the Vendor Admin Landing Page.



The report outputs are solicitation number, TO number, description, set-aside, awardee, award date, potential value at award, small business, issuing office and end date.